



RMaaS Advisory Services

Solution Brief

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HIGHLIGHTS

- 1 We have the Know-How
- 2 We have the Experience
- 3 Couple Advisory Services with Our Testing & Data Services for Comprehensive Strategy

“...Most successful program ever and Kernel led the way. We couldn't have done this without Kernel.”

Problem

Revenue Management as a Service (RMaaS) is a service offering by Model N for their customers on either platform, Model N or Revitas. This service offering changes how Model N engages with its customers thereby lowering the total cost of ownership of their solutions while keeping customers current on all the latest software features.

This is a great service offering in that it provides more and yet costs less.

However, you have found it a challenge as there is confusing, conflicting information and you have turned to your traditional model of a System Integrator to only find they do not know either.

You have found there are very few resources for which to turn who understand it and can lead the way.

Solution

Kernel has the experience for leading you through this.

- Kernel will educate you to explain how it is different than the previous model, share Best Practices and liaise between you and Model N to bridge the gap in understanding that exists today
- Kernel also performs services for the activities that are outside the scope of RMaaS which include Data Services for Data Integration and Testing Services for Rebate and Price Calculation Number Matching making Kernel the choice as your RMaaS partner

Benefits

The benefits of having Kernel as your trusted advisor:

- Predictable schedule and budget
- Better Result
- Better value when considering Kernel's other Service Offerings